



EMCO TECHNOLOGIES
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CAGE Code: 3CPK7
Small Business: NAICS 541511, 541512, 541513, 541519, 811212, 811213
Clearance: Top Secret Facility Security Clearance

EMCO Profile

For 55 years EMCO has enjoyed a sterling reputation in the South as a Baton Rouge, Louisiana based technology company. EMCO is one of the state's largest providers of IT outsourcing solutions. In addition, EMCO is one of the nation's largest Motorola Two-Way Radio dealers, and has the state's largest Motorola Two-Way service center. For nearly 20 years, EMCO has provided information technology outsourcing solutions to the area's largest petrochemical companies by providing on-site teams of technicians to handle all aspects of PC/Desktop support, Help Desk, and Network Support. This success led to EMCO's expansion of IT services within Louisiana and the establishment of facilities in Texas. EMCO has handled major multi-million dollar projects including the deployment of 10,000+ computers for ExxonMobil, a multi-state deployment for Shell Chemical Americas, and other projects that included network infrastructure re-design and implementation. In November, 2004, EMCO Technologies was selected by Lockheed Martin to be the primary nationwide subcontractor for their NASA ODIN contract. This engagement immediately added over 200 technical employees at NASA sites across the CONUS. More recently, EMCO, as a teaming partner to Lockheed Martin, provided support services for both information technology and radio communications for the US Army Corps of Engineers under the ACEIT project. As a result of requirements for the ACEIT project, EMCO obtained a Top Secret level Facility Security Clearance. In 2011, EMCO Technologies became a teaming partner to Hewlett Packard Enterprise Services on the new NASA ACES desktop management contract and also became a teaming partner with SAIC on the new NASA NICS network contract. Through these two long term contracts, EMCO has a presence at eight of the NASA centers.



A member company of the Mississippi Enterprise for Technology



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Corporate Experience

Exxon Mobil – Ongoing Support Services Contract

For 25 years, and continuing, this long-term contract involves an EMCO team of support personnel providing problem resolution and end user support services. This includes help desk, desktop hardware and software support, network and server administration, application development, asset management, server relocation, server consolidation, redeployment and project management. The EMCO Team has been involved in the administration and support of 10,000+ desktops in Baton Rouge, LA, Houston, TX, Beaumont, TX and Baytown, TX.

Lockheed Martin – NASA ODIN Seat Management Contract

Lockheed Martin provided outsourced, firm-fixed price seat management services to the NASA enterprise. Lockheed Martin was the only prime ODIN (Outsourced Desktop Initiative for NASA) service provider and performed all ODIN services for NASA at NASA Headquarters in Washington, DC and the nine Field Centers. In November of 2004 EMCO Technologies was selected to be the nation wide subcontractor to Lockheed Martin for the ODIN contract. The scope of services offered on the ODIN contract included desktop services, server services, LAN services, computer hardware maintenance, telephony, facsimile services, local video, admin radio, remote communications, public address, and cable plant services which were purchased as required by the NASA activities.

Lockheed Martin – US Army Corps of Engineers ACEIT

EMCO Technologies provided two way radio services including design, repair, installation and preventative maintenance for the United States Army Corps of Engineers (USACE) throughout the United States. EMCO Technologies also provided level 1 and 2 help desk support, help desk training support and help desk supervisory support for Lockheed Martin/USACE from the Lockheed Martin call center in Madison, AL. There were approximately 70 FTEs working on this contract. (Lockheed has concluded this engagement with USACE)

SAIC – NASA NICS (NASA Integrated Communications Services)

EMCO Technologies is a current subcontractor to SAIC on the NASA NICS contract. NICS is one of the NASA enterprise wide I3P IT services contracts and provides Wide Area Network (WAN), Local Area Network (LAN), Voice Over IP (VOIP), Cable Plant and other Telecommunications related services. EMCO Technologies has FTEs subcontracted to SAIC at Glenn Research Center, Johnson Space Center, Langley Research Center, Stennis Space Center and the NASA Shared Services Center. The contract with all options exercised will be for ten years through 2021.

Hewlett Packard Enterprise – NASA ACES (Agency Consolidated End User Services)

EMCO Technologies is now subcontracted to HP on the follow on NASA ACES contract and has FTEs providing desktop/deskside support, server support, refresh support and operating system support located at Goddard Space Flight Center, NASA Headquarters, Marshall Space Flight Center and Kennedy Space Center.



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