



# **U.S. General Services Administration**

**REGIONAL OFFICE OF SMALL  
BUSINESS UTILIZATION**

**“Doing Business With GSA”**

**PRESENTED BY TONY L. GREGG**

# GSA SERVICE ORGANIZATIONS

# Small Business Utilization (SBU)

- Small Business Community Support
- Contracting Opportunities
- Outreach Activities





# Multiple Award Schedules (MAS)

- Widely accepted commercial acquisition vehicles offering millions of products & services
- Catalog of similar products and services available through GSA

# Getting Started

- Identify the Multiple Award Schedule program that covers your product or service
- Obtain a copy of the Multiple Award Schedule solicitation for your product or service: **<http://www.fbo.gov>**
- Complete all information in the solicitation

# IT-Solutions Shop

**<https://web.itss.gsa.gov/>**

<b>Username</b>	<b>Password</b>
<input type="text"/>	<input type="password"/>
<a href="#">New User Registration</a>	<a href="#">Forgot Password?</a>
<input type="checkbox"/> Remember Me	
***** WARNING ***** This is a U.S. General Service Administration Federal Government computer system that is FOR OFFICIAL USE	
<input type="checkbox"/> I agree to the above terms	
<input type="button" value="Login"/>	

### Welcome to the IT Solutions Shop

IT-Solutions Shop (ITSS) is an online, web-based purchase order system designed to facilitate the development of delivery and purchase orders within FAS programs. ITSS provides convenient access to a centralized work environment where orders are submitted, processed, and awarded.

### System Announcements

Last updated: 06/20/2008 03:34:52 PM

Video Tutorials for GWAC Contractors click [here](#).

Video Tutorials for GWAC Ordering Contracting Officers click [here](#).

Important information regarding session expirations and popup blockers can be found [here](#).

### Directory

**Registration :** [Client](#), [Contractor](#), [GSA](#), [Registering for Clients or Contractors](#)

**IT-Solutions :** [Overview](#), [Web site](#), [Browser Requirements](#), [Firewall issues](#), [Help Lite - Vendors](#), [Help Lite - Clients](#)

**GSA Information :** [About GSA](#), [GSA Regions](#), [Public Building Svc](#)

**Program Information :** [Office of IT-Solutions](#), [GSA - GWACs](#), [FAS](#), [CONNECTIONS](#), [FEDSIM](#), [CISS](#)

### Need Assistance?

#### Technical Support

Call: (877) 243-2889 (option 1)

#### Registration

Call: (877) 243-2889 (option 2)

[Create a Feedback](#)



# Federal Business Opportunities

<http://www.fbo.gov>

<a href="#">Home</a>	<a href="#">General Info</a>	<a href="#">News</a>	<a href="#">Opportunities</a>	<a href="#">Agencies</a>	<a href="#">Privacy</a>
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Welcome to FBO.gov, the U.S Government's one-stop virtual marketplace. Through this single point-of-entry, commercial **vendors** and government **buyers** are invited to post, search, monitor, and retrieve opportunities solicited by the entire Federal contracting community.



## Find Opportunities

NO REGISTRATION REQUIRED

[Advanced Search](#) ▶ [View By Agency](#) ▶

### QUICK SEARCH

[Advanced Search](#)

### DEMONSTRATION VIDEOS

Training videos are now available to familiarize users with the features and functionality of the new FBO.

[Watch the Videos](#) ▶

### USER GUIDES

- [Buyer](#)
- [Vendor](#)
- [Engineer](#)
- [Location / Agency Admin](#)

Use [Adobe Acrobat Reader](#) to view files in PDF format.

### ADDITIONAL RESOURCES

- [FAQs](#)
- [Business Partner Network \(BPN\)](#)
- [Central Contractor Registration \(CCR\)](#)
- [Online Reqs & Cert Application \(ORCA\)](#)
- [Federal Agency Business Forecasts](#)
- [Federal Assets Sales](#)
- [Federal Grants](#)
- [USA.gov](#)
- [Minority Business Development Agency](#)
- [SUB - Net \(Subcontracting Opportunities\)](#)
- [IAE](#)

## Buyers / Engineers

Post, manage, and award opportunities.

Username

▶ [View Opportunities](#)

No login is required to view opportunities.

Password

▶ [Register Now](#)

▶ [Password Reminder](#)

## Vendors / Citizens

Search, monitor, and retrieve opportunities.

Username

▶ [Find Opportunities](#)

No login is required to view opportunities.

Password

▶ [Register Now](#)

▶ [Password Reminder](#)

## Location / Agency Administrators

▶ [Login Here](#)

▶ [Register Now](#)

# Central Contractor Registration

<http://www.ccr.gov>



- Start New Registration
- Update or Renew Registration
- Search CCR
- Dynamic Small Business Search
- Request Access to CCR Data
- Security Notice



## Welcome to Central Contractor Registration (CCR)

Central Contractor Registration (CCR) is the primary registrant database for the U.S. Federal Government. CCR collects, validates, stores and disseminates data in support of agency acquisition missions. Click [here](#) to learn more about CCR Policy and Background.

**NOTICE TO ACTIVE REGISTRANTS IN CCR: A Trading Partner Identification Number (TPIN) is a password that is used to access your Central Contractor Registration (CCR) data. Vendors that become active in CCR are issued a TPIN (password) to access and maintain their data. Because of the sensitivity of this data, CCR recommends that you do not disclose your TPIN to anyone under any circumstances. ([Full Security Notice](#))**

### Most Recent Changes

**Increase in Small Business Size Standards** - The U. S. Small Business Administration (SBA) will increase all revenue based small business size standards on August 18, 2008. These size standards will be adjusted 8.7% for inflation and will be incorporated into CCR and the DSBS simultaneously. The size standards will not automatically be incorporated into ORCA profiles. A registrant must update their ORCA profile after August 18, 2008, in order for the adjusted size standards to appear in their ORCA profile. For more information on the increased size standards, please go to: <http://www.sba.gov/size> and click on "What's New".

*Posted: 7/31/2008 11:35:29 AM Eastern Time*

### Related Links

- [Online Representation and Certification \(ORCA\)](#)
- [Small Business Administration \(SBA\)](#)
- [D&B Web Form for DUNS Number Request](#)



# ORCA

## Online Representations and Certifications Application

<https://orca.bpn.gov>



## Welcome to the Online Representations and Certifications Application (ORCA)

ORCA is an e-Government initiative that was designed by the Integrated Acquisition Environment (IAE) to replace the paper based Representations and Certifications (Reps and Certs) process.

### Please login to add or update your ORCA record

[DUNS Number](#)

+4 (if applicable)

[MPIN](#)

Login to ORCA

Reset Fields

**NOTE:** [Click here](#) to learn how to create your MPIN.

### Search current ORCA Record

DUNS Number

+4 (if applicable)

Search

Reset Fields

[Click Here](#) for Archive Search



### Other Links

[Small Business Administration \(SBA\)](#)

[Central Contractor Registration.gov \(CCR\)](#)

[FedBizOpps.gov](#)

[The U.S. Government's Official Web Portal \(USA.gov\)](#)

[Business Partner Network \(BPN\)](#)

[FAC 01-26](#)

The ORCA website is designed to be used with Internet Explorer 6.0 or Netscape 7.x

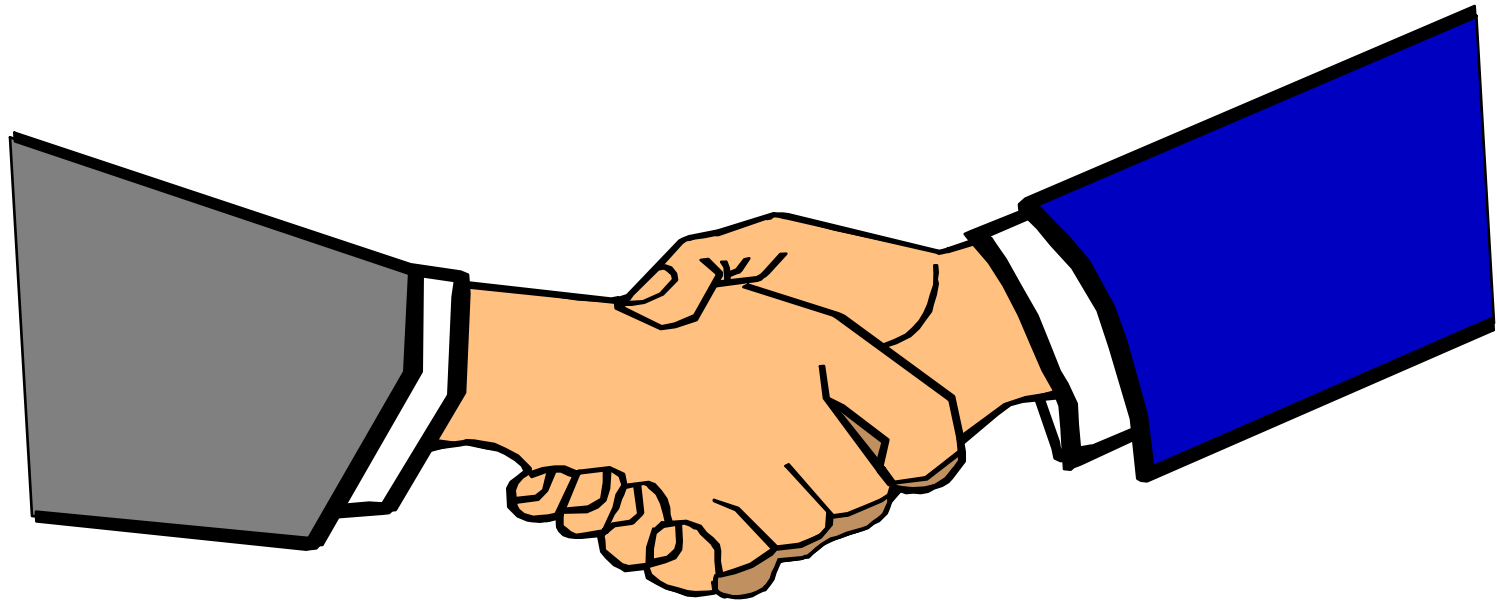
NOTE: Session will terminate after 20 minutes of inactivity.

[Click Here](#) for feedback or comments form.

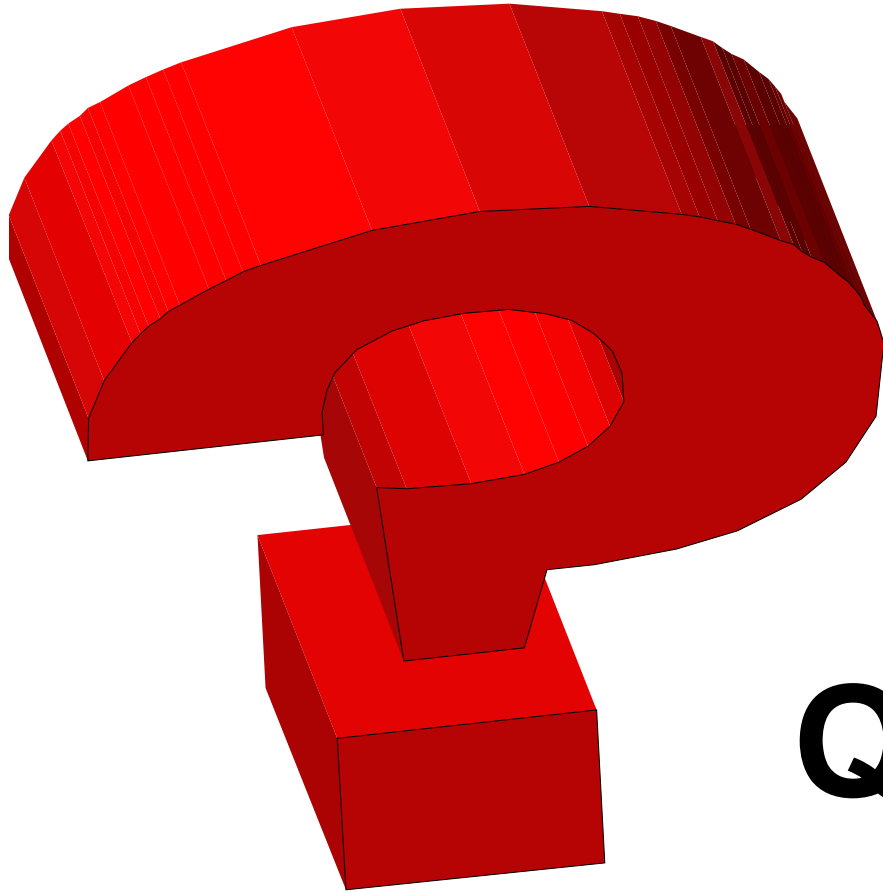
# Marketing Your Business

- Distribute Your Price List
- Maximize Your Web Presence
- Business Cards and Brochures
- GSA Advantage! and e-Buy
- MarkeTips
- Network, Network, Network!!!

**GSA . . .**  
***your PARTNER in business!***



***THANKS!***



**ANY  
QUESTIONS?**

**Regional Office Small Business  
Utilization  
GSA's Advocate for Small Businesses**

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